

Daniel Firoozi

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Affiliations

Claremont McKenna College: Assistant Professor of Economics (2023-Present)

Education

UC Irvine: Ph.D. in Economics, 2023. M.A. in Economics, 2019. Fields: Labor and Public Economics.

UC San Diego: B.A. in Economics with Highest Distinction and *summa cum laude*, 2017.

Peer-Reviewed Publications

3. "Help Really Wanted? The Impact of Age Stereotypes in Job Ads on Applications from Older Workers" (with Ian Burn, Daniel Ladd, and David Neumark), Forthcoming at *The Journal of Labor Economics* Vol. 44 (4), October 2026.

Media Coverage: [The Wall Street Journal](#), [Forbes](#), [Barron's](#), [MarketWatch](#)

2. "Economic Distress and Electoral Consequences: Evidence from Appalachia" (Sole Author), *The Review of Economics and Statistics* Vol. 106 (3), pg. 778-793, May 2024. [A. Kimball Romney Award]

Media Coverage: [The Boston Globe](#)

1. "The Impact of Post-Admission Merit Scholarships on Enrollment Choices and Degree Attainment: Evidence from Randomization" (Sole Author), *The Economics of Education Review* Vol. 84, 102221, February 2022.

Working Papers

"Do Tuition Subsidies Raise Political Participation?" (with Igor Geyn), Revisions Requested at *The American Economic Journal: Economic Policy*

"The Effect of Selective Colleges on Student Partisanship" (Sole Author) [SOCAE 2022 Award]

Media Coverage: [The Boston Globe](#), [Marginal Revolution](#)

"Education Exports and Human Capital Flows: Evidence from a Tuition Waiver Lottery" (Sole Author) [AEARCTR-0013117]

Other Publications and Invited Submissions

2. "Machine Learning and Perceived Age Stereotypes in Job Ads: Evidence from an Experiment" (with Ian Burn, Daniel Ladd, and David Neumark), *The Journal of Pension Economics and Finance* Vol. 22 (4), pg. 463 - 489, October 2023.
1. "Age Discrimination and Age Stereotypes in Job Ads" (with Ian Burn, Daniel Ladd, and David Neumark), *Federal Reserve Bank of San Francisco Economic Letter*, March 2023.

Works in Progress

Partisan Costs of Unfulfilled Student Loan Forgiveness (with Michael Span)

From Training to Employment: A Multi-Inquiry Study of Noncredit Workforce Training Programs (with Di Xu, Benjamin Castleman, Catherine Finnegan, Betsy Tessler, Kelli Bird, and Sabrina Solanki)

Rational Inattention and the Size of Government (Sole Author)

Teaching Experience

Claremont McKenna College

Professor, [Economics of Education](#), Spring 2024

Professor, [Intermediate Microeconomics](#), Fall 2023-2024

University of California, Irvine

TA, Masters [Economics of Education](#), Fall 2019

TA, [Economics of International Business](#), Spring 2019

TA, [Introduction to American Government](#), Winter 2019 and Fall 2020

TA, [Managerial Economics](#), Fall 2018

Awards, Grants, and Fellowships

Seed Grant (with Michael Patrick Span), California Policy Lab (2024)

Learning and Impact Research Grant Co-PI (\$110,000 Subaward), Ascendium Education Group (2024-8)

Student-Faculty Research Grant, Lowe Institute of Political Economy at Claremont McKenna (2024)

Oustanding Scholarship Award for Excellence in Research, UCI School of Social Sciences (2023)

SOC AE Best Paper Award, Southern California Graduate Conference in Applied Economics (2022)

Summer Graduate Fellowship (with [Igor Geyn](#)), California Policy Lab (2022)

Sheen T. Kassouf Fellowship for Excellence in Research, UCI Department of Economics (2022)

A. Kimball Romney Award for Excellence in Research, UCI School of Social Sciences (2021)

Summer Research Fellowship, UCI Department of Economics (2019, 2020)

Art DeVany Award for Best Poster, UCI Department of Economics (2019)

Merit Fellowship in Economics, UCI School of Social Sciences (2017–2018)

Diversity Recruitment Fellowship, UCI Department of Economics (2017)

Professional Service

Organizer, Claremont McKenna RDS Research Seminar (2024-present)

Member, Claremont McKenna RDS Environmental Econ Faculty Search Committee (2024-2025)

Member, Claremont McKenna Student-Faculty Working Group (2024-present)

Member, Claremont McKenna RDS Senior Thesis Honors Committee (2024)

Founder and Selection Committee, Forouz Firoozi Endowed Memorial Scholarship (2021-present)

Referee for: *The Economics of Education Review* (x2), *The Journal of Economic Behavior & Organization*

Conferences and Invited Presentations

2025: ASSA. **2024:** SoCCAM, SoLE, APPAM. **2023:** University of Delaware (Econ Seminar), UC Merced (Econ Seminar), RAND Corporation, Louisiana State University (Econ Seminar), Claremont McKenna College (Econ Seminar). **2022:** San Diego State University (CHEPS Seminar), CSU Long Beach (Econ Seminar), Southern California Graduate Conference in Applied Economics (UC San Diego), Analysis Group. **2021:** Southern California Graduate Conference in Applied Economics (UC Santa Barbara), ITAM (Student Research Seminar). **2020:** UC Irvine (School of Education EPSC Lab). **2019:** UC Irvine (Labor-Public Seminar).