

Daniel Firoozi

Assistant Professor of Economics
Claremont McKenna College
Robert Day School of Economics and Finance

Last Updated: March 26, 2026
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Affiliations

Claremont McKenna College: Assistant Professor of Economics (2023-Present)

IZA – Institute of Labor Economics @ LISER: Research Affiliate (2026-Present)

Education

UC Irvine: Ph.D. in Economics, 2023. M.A. in Economics, 2019. Fields: Labor and Public Economics.

Dissertation: "Essays in Empirical Labor and Public Economics"

Committee: Damon Clark (Chair), David Neumark, Matthew Freedman

UC San Diego: B.A. in Economics with Highest Distinction and *summa cum laude* (Top 2%), 2017.

Peer-Reviewed Publications

5. "Nonresident Tuition and Human Capital Flows: Evidence from a Lottery" (Sole Author) [AEARCTR-0013117] Conditionally Accepted at *The American Economic Journal: Economic Policy*
4. "Help Really Wanted? The Impact of Age Stereotypes in Job Ads on Applications from Older Workers" (with Ian Burn, Daniel Ladd, and David Neumark), Forthcoming at *The Journal of Labor Economics* Vol. 44 (4), October 2026.

Media Coverage: *The Wall Street Journal*, *Forbes*, *Barron's*, *MarketWatch*
3. "Do Tuition Subsidies Raise Political Participation?" (with Igor Geyn), *The American Economic Journal: Economic Policy* Vol. 17 (4), pg. 354-378, November 2025.
2. "Economic Distress and Electoral Consequences: Evidence from Appalachia" (Sole Author), *The Review of Economics and Statistics* Vol. 106 (3), pg. 778-793, May 2024. [A. Kimball Romney Award]

Media Coverage: *The Boston Globe*
1. "The Impact of Post-Admission Merit Scholarships on Enrollment Choices and Degree Attainment: Evidence from Randomization" (Sole Author), *The Economics of Education Review* Vol. 84, 102221, February 2022.

Working Papers

"**Education and Partisanship**" (Sole Author) [SOCAE 2022 Award] Revisions Requested at *The American Economic Journal: Applied Economics*

Media Coverage: [The Boston Globe](#), [Marginal Revolution](#)

"**Online Learning, Opportunity Costs, and Human Capital Attainment**" (with [Di Xu](#) and [Xiaoyang Ye](#))

"**Attention Scarcity and Heuristic Voting: Evidence from Ballot Order Lotteries**" (with [Quinten Carney](#))

Invited Submissions and Book Chapters

2. "[Machine Learning and Perceived Age Stereotypes in Job Ads: Evidence from an Experiment](#)" (with [Ian Burn](#), [Daniel Ladd](#), and [David Neumark](#)), *The Journal of Pension Economics and Finance* Vol. 22 (4), pg. 463-489, October 2023. [Peer-Reviewed] [Book Chapter in the NBER's "[The Labor Market for Older Workers](#)"]
1. "[Age Discrimination and Age Stereotypes in Job Ads](#)" (with [Ian Burn](#), [Daniel Ladd](#), and [David Neumark](#)), *Federal Reserve Bank of San Francisco Economic Letter*, March 2023.

Works in Progress

Partisan Costs of Unfulfilled Student Loan Forgiveness (with [Michael Span](#))

From Training to Employment: A Multi-Inquiry Study of Noncredit Workforce Training Programs (with [Di Xu](#), [Benjamin Castleman](#), [Catherine Finnegan](#), [Betsy Tessler](#), [Kelli Bird](#), and [Sabrina Solanki](#))

Gossip and Gunpowder (Sole Author)

Teaching Experience

Claremont McKenna College

Professor, [Economics of Education](#): Spring 2024, Spring 2025, Spring 2026

Professor, [Intermediate Microeconomics](#): Fall 2023, Fall 2024, Fall 2025, Spring 2027

Summary of Student Evaluations (2023-2025; $N = 152$)

Category	Firoozi	Econ Avg.	CMC Avg.	Maximum
Learned a Great Deal	6.45	6.00	6.03	7.00
Course was Challenging	6.32	6.12	6.02	7.00
Instructor was Effective	6.57	5.81	5.96	7.00
Would Recommend Instructor	6.70	5.76	5.91	7.00
GPA	3.34	3.33	3.60	4.00

University of California, Irvine

TA, Masters [Economics of Education](#), Fall 2019

TA, [Economics of International Business](#), Spring 2019

TA, [Introduction to American Government](#), Winter 2019 and Fall 2020

TA, *Managerial Economics*, Fall 2018

Summary of Student Evaluations (2018-2020; $N = 338$)

Rating	Firoozi	Econ TAs
Excellent	68.6%	25.3%
Very Good	18.6%	20.5%
More than Adequate	6.2%	20.0%
Adequate	5.0%	24.0%
Less than Adequate	0.6%	6.3%
Inadequate	0.6%	2.0%
Poor	0.3%	2.0%

Awards, Grants, and Fellowships

Student-Faculty Research Grant, Lowe Institute of Political Economy at Claremont McKenna (2025)

Seed Grant (with Michael Patrick Span), California Policy Lab (2024)

Learning and Impact Research Grant Co-PI (\$120K Subaward), Ascendium Education Group (2024–8)

Student-Faculty Research Grant, Lowe Institute of Political Economy at Claremont McKenna (2024)

Oustanding Scholarship Award for Excellence in Research, UCI School of Social Sciences (2023)

SOCAE Best Paper Award, Southern California Graduate Conference in Applied Economics (2022)

Summer Graduate Fellowship (with Igor Geyn), California Policy Lab (2022)

Sheen T. Kassouf Fellowship for Excellence in Research, UCI Department of Economics (2022)

A. Kimball Romney Award for Excellence in Research, UCI School of Social Sciences (2021)

Summer Research Fellowship, UCI Department of Economics (2019, 2020)

Art DeVany Award for Best Poster, UCI Department of Economics (2019)

Merit Fellowship in Economics, UCI School of Social Sciences (2017–2018)

Diversity Recruitment Fellowship, UCI Department of Economics (2017)

Professional Service

Member, Claremont McKenna College Safety Committee (2025-present)

Faculty Advisor, Claremont Economic Association (2025-present)

Faculty Advisor, 5Cs Persian Student Association (2024-present)

Organizer, Claremont McKenna RDS Research Seminar (2024-2025)

Member, Claremont McKenna RDS Environmental Econ Faculty Search Committee (2024-2025)

Member, Claremont McKenna Student-Faculty Working Group (2024-2025)

Member, Claremont McKenna RDS Honors Committee (2024-present)

Founder and Selection Committee, Forouz Firoozi Endowed Memorial Scholarship (2021-present)

Reviewer for: *The American Economic Review*, *The Journal of Political Economy*, *The Journal of Economic Behavior & Organization* (x2), *Industrial and Labor Relations Review*, *The Economics of Education Review* (x3), *Education Evaluation and Policy Analysis*, *Industrial Relations*

Conferences and Invited Presentations

2026: SoCCAM (Discussant), UC Riverside (Applied Econ Seminar). **2025:** ASSA, APPAM (Discussant). **2024:** SoCCAM, SoLE, APPAM. **2023:** University of Delaware (Econ Seminar), UC Merced (Econ Seminar), RAND Corporation, Louisiana State University (Econ Seminar), Claremont McKenna College (Econ Seminar). **2022:** San Diego State University (CHEPS Seminar), CSU Long Beach (Econ Seminar), Southern California Graduate Conference in Applied Economics (UC San Diego), Analysis Group. **2021:** Southern California Graduate Conference in Applied Economics (UC Santa Barbara), ITAM (Student Research Seminar). **2020:** UC Irvine (School of Education EPSC Lab). **2019:** UC Irvine (Labor-Public Seminar).